



Specialty Food Vendor Application

May 4, June 7, July 5, August 2 & Sept 7, 2019

[Business Name]	
[Address]	[City, State, Zip]
[Contact]	[Email]
[Cell]	[SD Sales Tax Number]
[Electricity] <input type="checkbox"/> Yes 120v x _____ 220v x _____ <input type="checkbox"/> No <input type="checkbox"/> Personal Generator	[Cooking Method] <input type="checkbox"/> Gas <input type="checkbox"/> Electric <input type="checkbox"/> Other _____
[Description] <i>(truck, trailer, concession stand, canopy, etc.)</i>	
[Menu] List your top 3 menu choices, packaging/serving container ( <u>ABSOLUTELY NO Styrofoam products</u> ), and pricing (please attach a full menu):	
<u>Menu Item</u>	<u>Packaging/Serving Container</u> <small>(*we request cardboard, paper or similar compostable/biodegradable items)</small>
1.	<u>Price</u>
2.	
3.	
All items below <u>MUST</u> accompany application:	
<input type="checkbox"/> <b>Specialty Food Vendor Fee*</b> <u>(per date)</u> \$150 + \$1.50/additional sq. ft. over 10x15 (This amount is non-refundable after your acceptance to the event.)	
Space needed: _____ 2019 Date(s) requested: <input type="checkbox"/> May 4 (Saturday) <input type="checkbox"/> June 7 <input type="checkbox"/> July 5 <input type="checkbox"/> August 2 <input type="checkbox"/> September 6	
<input type="checkbox"/> <b>Vendor Clean-up Deposit</b> – <u>separate \$125 check</u> <small>(Amount refundable if no labor or cleaning services are needed for your area afterwards. Deposit will be kept if you fail to show up to the event or if you use Styrofoam.)</small>	
<input type="checkbox"/> <b>General Liability Insurance Policy</b> listing "Downtown Sioux Falls, Inc." as additionally insured.	
<i>*DTSF members receive a \$50 discount off vendor fee (per date). <span style="float: right;">Make checks payable to: Downtown Sioux Falls, Inc.</span></i>	
Specialty Food Vendors may not sell ANY beverages unless permission is expressly granted by Downtown Sioux Falls, Inc. (DTSF). DTSF is the exclusive beverage vendor. DTSF will review all applications and reserves the right to reject any application. DTSF and organizers of its events make no guarantee regarding profit to be made by vendors. Vendors and exhibitors will comply with the guidelines and rules as determined for DTSF sponsored events. Noncompliance will result in revocation of the privilege to vend or exhibit at this event. The undersigned certifies that he or she has read the 2019 Vendor Guidelines provided with the application and agrees to abide by them. All vendors are responsible for complying with all City of Sioux Falls and State of South Dakota rules and regulations pertaining to selling items and preparing and selling food or beverages. The undersigned also certifies that he or she agrees to indemnify and hold harmless the City of Sioux Falls, Downtown Sioux Falls Incorporated, building owners and tenants from all damages, liabilities, costs and expenditures, including all legal fees, which may occur by reason of use of the designated site or participation in the Downtown Block Parties on the Eastbank.	

I have read and agree to abide by the above statements and the attached Downtown Block Party 2019 Vendor Guidelines.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_ DTSF Signature: \_\_\_\_\_

OFFICE USE: Vendor Fee CK # \_\_\_\_\_ Amt: \_\_\_\_\_ Deposit CK # \_\_\_\_\_ Amt: \_\_\_\_\_ RECEIVED: \_\_\_\_\_

### Logistical Information

Each Block Party will run from 5:30-11:00 p.m. Estimated attendance is 2,000 – 3,000. We will accept approximately 4 food vendors. Seating will be available for attendees, and entertainment will consist of live musical performances on stage. Vendors must be completely set up and ready for business by 5:00 p.m., and begin tear down promptly at 11:00 p.m. Arrival and set up begins between 2:30 – 3:00 p.m. the afternoon of the event. Vendors must be prepared for health inspections; these will likely take place starting at 4:00 p.m. Vendors will be given a map prior to the event indicating their location, which will be determined by the Program Director.

### Vendor Selection Process

DTSF members will receive first consideration to obtain a food booth. Once those are chosen, we will select outside vendors based on the following criteria:

- Uniqueness and attractiveness of product
- Reasonable prices/good product value to customers
- Opportunity for new vendors/variety
- Past Participation – any past working experience between DTSF and vendor must be positive. Was vendor:
  - Courteous to DTSF staff and customers?
  - Obedient of rules?
  - Adherent to offering products stated in application?
- Attractive, clean setup
- Met recycling and packaging/container guidelines
- Timeliness of complete application submission

### Quality of Presentation/Equipment, Fire & Cleaning Regulations

- All vendors must have a professional presentation, and will be responsible for supplying their own canopy, equipment, garbage receptacle and whatever else is necessary for the successful booth operation. Signage and banners need to be clean and professional looking.
- No charcoal grills are allowed.
- If you are cooking with grease, you must provide your own tarpaulin, which must cover the full footprint of your cooking area.
- All vendors that cook anything must have an ABC fire extinguisher on hand. All vendors that cook with grease must also have a Class K fire extinguisher on hand at the event. A fire inspection may take place. Fire extinguishers must have a current tag.
- All vendors must dispose of their trash and recyclables properly. Garbage receptacles will be provided, but grease and large amounts of food waste are not allowed. Please do not leave your trash bags next to event garbage receptacles. If they don't fit, or will cause the bin to overflow, you must haul them out with you.
- All vendors must bring their own water (for cooking use, not to sell).
- ENFORCED: We do not permit the use of Styrofoam containers in the event area. We request the use of paper or cardboard containers as they are recyclable and/or biodegradable in a landfill, and ask you to minimize wrappers for straws or utensils, as they create a large amount of litter. Compostable plastics are acceptable. Contact DTSF if you need assistance finding acceptable containers for your products.
- No plastic bags – vendors will not be allowed to hand out products in plastic bags. Paper or reusable bags are acceptable.
- A separate cleaning deposit check is required, but will only be cashed if additional labor or cleaning services are needed to clean your area afterwards OR if you do not show up to the event OR if you use Styrofoam. If not cashed, this check will be shredded after the event(s).

### Electricity

- We will do our best to provide a power source to vendors who have requested electrical.
- Vendors must supply their own heavy-duty extension cords and indicate on the application how much power is needed. We will do our best to accommodate and inform you if we can't.
- DTSF will have an electrician on site to assist with hook-up, and an electrical inspection will take place prior to the event starting. A fee may be charged to each vendor for this inspection, as required by Law.

### Menu Choices

Please fill out your preferred menu choices with your application. We will do our best to honor those choices, but we cannot guarantee all items will be allowed. We do not want numerous vendors selling the same thing at any given event.

### Beverage Policy

- Specialty food vendors will not be allowed to sell or give away commercially packaged beverages such as water, soda, beer, or wine.
- Food vendors wishing to sell a "homemade" or no-brand product such as lemonade, coffee, or smoothies, should indicate so on their application as part of the menu selection. Allowances for these types of beverages will be made on a case-by-case basis.

### Insurance Requirements

Vendors must have liability insurance for this event. At time of application, we ask that you submit a copy of your General Liability Insurance Policy listing Downtown Sioux Falls, Inc. and the City of Sioux Falls as additionally insured. No one will be allowed to vend at the Downtown Block Party on the Eastbank without proof of liability. If you have already submitted this to DTSF for a previous 2019 event and it is valid through at least September 6, 2019, you do not need to submit it again.

### Application Deadline, Acceptance Notification and How to Apply

- We will accept applications up until two weeks prior to the event date, or until all available spaces are full. Please call to check availability if close to event date.
- You must submit the completed application along with two separate checks, one for the vendor fee and one for the cleaning deposit. The vendor fee will not be cashed until you are accepted, and the cleaning deposit will only be cashed after the event if additional labor or cleaning fees are needed to clean your area afterwards OR if you do not show up to the event OR if you use Styrofoam.
- If you are not accepted, you will be notified by email, and both checks will be returned or shredded. Otherwise, you will receive a participant packet (emailed) with set-up information approximately 2 weeks prior to the event.
- There will be no refunds once accepted to the event, even if the event is hindered or canceled due to weather, or for any other situation. All funds are fully committed to the production, promotion, and marketing of the event.

**Sales Tax Information**

South Dakota Sales Tax License: No charge to obtain a license through the SD Dept. of Revenue

Contact Information: Carole Mathieu  
South Dakota Department of Revenue  
300 S Sycamore Ave, Ste 102  
Sioux Falls, SD 57110  
605-367-5800

- All vendors are required to pay taxes on sales of products sold. Applicable tax rates at this event include:
  - State Sales Tax = 4.5%
  - Sioux Falls Municipal Sales Tax = 2%
  - Tourism Tax = 1.5%
  - MGR Tax on Sale of Food & Beverage = 1%
- The names of registered event vendors will be submitted to the South Dakota Department of Revenue. Each vendor will be responsible for submitting the appropriate tax, if any. An event return will be provided to all vendors to complete. If you have a permanent SD sales tax license, complete name/address portion including your license number and return to the Department of Revenue. Pay your sales tax due on your regular license return. If you do not have a permanent SD sales tax license number, complete the form and return it with your tax due to the Department of Revenue. Please contact the Dept of Revenue at the address above to verify rates and for more information.

**Food License Information**

South Dakota Food Service License: Fee varies based on seating  
City of Sioux Falls Operating Permit: Fee varies based on square footage  
Contact Information: City of Sioux Falls Health Department  
(For both SD Food License 521 N Main Ave, Ste 101  
And City Operating Permit) Sioux Falls, SD 57104  
605-367-8760 - <http://www.siouxfalls.org/health.aspx>

- Anyone who serves food to the public must obtain and prepare that food from an inspected facility that has earned a South Dakota Food Service License. This includes restaurants, mobile food service vehicles, etc. This food must be stored and served as per Health Department regulations. Contact them above for information.

Temporary Food Service License: \$70 fee (\$32 for non-profit)

- If a vendor wants to prepare and/or serve food and/or beverages at only one event, they can apply for a temporary license from the City Health Department and comply with the regulations of that permit. Contact them above for information.

**Questions?**

Contact Steven Dahlmeier at [steven@dtsf.com](mailto:steven@dtsf.com) or 605-338-4009

Return completed application, along with appropriate fees to:

Downtown Sioux Falls, Inc.  
230 South Phillips Ave, Suite 306  
Sioux Falls, SD 57104